



Job Description: Account Manager

Do you have a passion for advertising and international marketing? Are you ready to work on content that will be seen across the globe? Join our small-but-mighty and collaborative Los Angeles team and work with people all over the world!

What's InterEcho?

We are a specialized agency that helps marketers and advertisers transcreate their campaigns and creative content into other languages. Transcreation is a creative and challenging process that avoids literal translations and, instead, yields foreign language content that feels authentic and local in the target market.

Global advertising agencies and large brands turn to us to properly adapt their content into other languages so they can effectively market their products and services in new countries. We translate and produce everything from TV commercials and social media campaigns to websites and mobile apps in over 60 languages.

As our agency grows, we need an **Account Manager** who excels in relationship management, business development, and negotiation.

What Will I Be Doing?

Account Managers are the face of InterEcho. They manage all client related activities and they act as the bridge between our production operations and accounts. For example, you will:

- Build and maintain strong relationships with clients and producers
 - Identify new business opportunities in existing accounts and new accounts
 - Scope projects, build production schedules, and negotiate costs with clients
 - Work closely with Producers to ensure the successful execution of projects
 - Provide best-in-class client service
-

What Experience Do I Need?

- Bachelor's Degree from an accredited university
- Exceptional time management skills
- Strong attention to detail
- Budget negotiation
- Relationship management
- Problem solving and resourcefulness
- MS Office Suite

What Might Put Me Over the Top?

- Sales experience
 - Account Management experience
 - Previous ad agency, production company or localization experience
-

What's In It For Me?

- Competitive salary
- Quarterly bonuses
- Comprehensive benefits package
- Paid time off
- Dynamic and laid-back office environment

Where Will I Work?

Los Angeles Headquarters (Miracle Mile)

I'm Interested! What Do I Do Now?

Hit us up at joinus@interecho.com